## TAMWEEL ALOULA COMPANY (CLOSED JOINT STOCK COMPANY)

### INTERIM CONDENSED FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS'

REVIEW REPORT 30 JUNE 2017

## TAMWEEL ALOULA COMPANY (CLOSED JOINT STOCK COMPANY) INTERIM CONDENSED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS PERIOD ENDED 30 JUNE 2017

(Expressed in Saudi Riyals)

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### INDEPENDENT AUDITORS' REPORT ON REVIEW OF INTERIM FINANCIAL STATEMENTS

The Shareholders
Tamweel AlOula Company
(Closed Joint Stock Company)
Dammam
Kingdom of Saudi Arabia

#### Introduction:

We have reviewed the accompanying 30 June 2017 interim condensed financial statements of **Tamweel AlOula Company** which comprises:

- the interim condensed statement of financial position as at 30 June 2017;
- the interim condensed statement of income for the three and nine months period ended 30 June 2017;
- the interim condensed statement of other comprehensive income for the three and nine months period ended 30 June 2017;
- the interim condensed statement of changes in shareholders' equity for the nine months period ended 30 June 2017;
- the interim condensed statement of cash flows for the nine months period ended 30 June 2017; and
- the notes to the interim condensed financial statements.

Management is responsible for the preparation and presentation of these interim condensed financial statements in accordance with International Accounting Standard 34, "Interim Financial Reporting" and Saudi Arabian Monetary Agency ("SAMA") guidance for the accounting of Zakat and tax. Our responsibility is to express a conclusion on these interim condensed financial statements based on our review.

#### **Scope of review:**

We conducted our review in accordance with the International Standard on Review Engagements 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' that is endorsed in the Kingdom of Saudi Arabia. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing that are endorsed in the Kingdom of Saudi Arabia, and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



#### **Conclusion:**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying 30 June 2017 interim condensed financial statements of **Tamweel AlOula Company** are not prepared, in all material respects, in accordance with International Accounting Standard 34, 'Interim Financial Reporting' that is endorsed in the Kingdom of Saudi Arabia and SAMA guidance for the accounting of zakat and tax.

For KPMG Al Fozan & Partners Certified Public Accountants

Tareq Abdulrahman Al Sunaid

License No: 419

Al Khobar, 25 July 2017

Corresponding to: 2 Dhu Al Qedah 1438H

#### TAMWEEL ALOULA COMPANY (CLOSED JOINT STOCK COMPANY) INTERIM CONDENSED STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2017

(Expressed in Saudi Riyals)

	Note	30 June 2017 (Unaudited)	30 September 2016 (Audited)
ASSETS			
Non-current assets			
Property and equipment		1,916,188	2,309,942
Intangible assets		2,723,661	2,964,234
Net investment in finance leases	3	153,124,139	193,088,445
Total non-current assets		157,763,988	198,362,621
Current assets			
Current maturity of net investment in	finance leases 3	127,345,671	120,929,741
Other receivables		3,699,478	3,659,166
Cash and cash equivalents		18,378,596	826,050
Total current assets		149,423,745	125,414,957
TOTAL ASSETS		307,187,733	323,777,578
SHAREHOLDERS' EQUITY ANI SHAREHOLDERS' EQUITY	LIABILITIES		
Share capital	4	250,000,000	250,000,000
Statutory reserve		1,830,561	1,830,561
Retained earnings		34,595,059	16,475,048
TOTAL SHAREHOLDERS' EQU	ITY	286,425,620	268,305,609
LIABILITIES Non-current liabilities Employees' end of service benefits Total non-current liabilities		2,051,117 2,051,117	1,744,004 1,744,004
Current liabilities			
Loans from a shareholder	9	839,252	27,930,675
Accounts payable		13,065,911	6,430,596
Due to shareholders	9	18,120	14,242,250
Accrued expenses and other liabilities	S	3,278,509	4,262,040
Zakat provision		1,509,204	862,404
Total current liabilities		18,710,996	53,727,965
TOTAL LIABILITIES		20,762,113	55,471,969
TOTAL SHAREHOLDERS' EQUI LIABILITIES	ITY AND	307,187,733	323,777,578
Chairman	Chief Executive Officer	Chief	Financial Officer

# TAMWEEL ALOULA COMPANY (CLOSED JOINT STOCK COMPANY) INTERIM CONDENSED STATEMENT OF INCOME FOR THE THREE AND NINE MONTHS PERIOD ENDED 30 JUNE 2017 (Expressed in Saudi Riyals)

INCOME	Note	For the three months ended 30 June 2017 (Unaudited)	For the three months ended 30 June 2016 (Unaudited) (Restated)	For the nine months ended 30 June 2017 (Unaudited)	For the period from 2 July 2015 to 30 June 2016 (Unaudited) (Restated)
THE CIVIE					
Income from operations					
Finance lease		11,412,163	13,779,525	39,488,939	54,200,806
Income / (expenses) from other activities					
Other income/ (loss)		488,335	128,333	1,348,844	(23,494)
Total income	75	11,900,498	13,907,858	40,837,783	54,177,312
EXPENSES Special commission expenses and bank charges	5	(105,467)	(504,223)	(694,234)	(4,962,514)
Insurance expenses for finance leasing activities		(2,594,500)	(3,448,388)	(8,678,906)	(11,345,696)
Reversal / (allowance) for doubtful debts		(2,3)4,300)	318,911	(8,078,300)	(4,816,820)
Salaries and employee related expenses		(2,733,957)	(3,050,760)	(8,467,030)	(12,188,758)
Rent and premises related expenses		(228,960)	(212,500)	(661,960)	(767,915)
Depreciation and amortization		(252,666)	(183,620)	(709,470)	(448,203)
Other general and administrative expenses		(1,554,511)	(700,315)	(2,859,372)	(5,612,895)
Total expenses		(7,470,061)	(7,780,895)	(22,070,972)	(40,142,801)
NET INCOME FOR THE PERIOD	-	4,430,437	6,126,963	18,766,811	14,034,511
Earnings per share - basic and diluted	-	0.18	0.25	0.75	0.56

## TAMWEEL ALOULA COMPANY (CLOSED JOINT STOCK COMPANY) INTERIM CONDENSED STATEMENT OF OTHER COMPREHENSIVE INCOME FOR THE THREE AND NINE MONTHS PERIOD ENDED 30 JUNE 2017

(Expressed in Saudi Riyals)

	For the three months ended 30 June 2017 (Unaudited)	For the three months ended 30 June 2016 (Unaudited) (Restated)	For the nine months ended 30 June 2017 (Unaudited)	For the period from 2 July 2015 to 30 June 2016 (Unaudited) (Restated)
Net income for the period	4,430,437	6,126,963	18,766,811	14,034,511
Other comprehensive income	-	-	-	-
Total comprehensive income for the period	4,430,437	6,126,963	18,766,811	14,034,511

# TAMWEEL ALOULA COMPANY (CLOSED JOINT STOCK COMPANY) INTERIM CONDENSED STATEMENT OF CASH FLOWS FOR THE NINE MONTHS PERIOD ENDED 30 JUNE 2017 (Expressed in Saudi Riyals)

	Note	30 June 2017 (Unaudited)	For the period from 2 July 2015 to 30 September 2016 (Audited)
OPERATING ACTIVITIES		10 755 011	40.505.000
Net income for the period		18,766,811	18,305,609
Adjustments:		<b>=00.4=0</b>	60.5.51.5
Depreciation and amortization		709,470	635,515
Special commission expenses and bank charges		694,234	5,342,383
Employees' end of service benefits Pre-organization expenses and capital work in		438,174	818,787
progress charged to the period			2,456,576
Allowance for doubtful debts		_	4,230,629
Zakat		_	862,404
Loss on disposal of property and equipment		330	460,751
		20,609,019	33,112,654
Changes in:		, ,	
Net investment in finance leases		33,548,376	69,360,117
Other receivables	0	(40,312)	(590,157)
Due to shareholders	9	(14,224,130)	14,242,250
Employees' end of service benefits paid Accounts payable		(131,060)	(179,893)
Accounts payable Accrued expenses and other liabilities		6,635,315	(29,853,637)
Special commission expenses and bank charges paid		(983,531) (694,234)	2,814,537 (10,457,038)
Net cash from operating activities		44,719,443	78,448,833
INVESTING ACTIVITIES Capital expenditure incurred - property and equipment and intangible assets Proceeds from disposal of property and equipment Net cash used in investing activities		(77,074) 1,600 (75,474)	(1,031,392) 770,391 (261,001)
FINANCING ACTIVITIES Repayment of loans from shareholders Loans from shareholders	9 9	(29,004,383) 1,912,960	(207,194,928)
Due to shareholders Share capital		-	(137,033,269) 250,000,000
Net cash used in financing activities		(27,091,423)	(94,228,197)
Net increase / (decrease) in cash and cash equivalents Cash and cash equivalents transferred Cash and cash equivalents at beginning of the period		17,552,546 - 826,050	(16,040,365) 16,866,415
Cash and cash equivalent at end of the period  Non-cash transactions:		18,378,596	826,050
Net investment in finance leases transferred		( <del>-</del>	66,885,421
Capital work in progress transferred to intangible assets		-	3,112,500

# TAMWEEL ALOULA COMPANY (CLOSED JOINT STOCK COMPANY) INTERIM CONDENSED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE NINE MONTHS PERIOD ENDED 30 JUNE 2017 (Expressed in Saudi Riyals)

	Share capital	Statutory reserve	Retained earnings	Total
Share capital introduced	250,000,000	_	-	250,000,000
Net income for the period	-	-	19,168,013	19,168,013
Zakat	-	-	(862,404)	(862,404)
Transfer to statutory reserve		1,830,561	(1,830,561)	-
30 September 2016 (Audited)	250,000,000	1,830,561	16,475,048	268,305,609
Net income for the period	-	-	18,766,811	18,766,811
Zakat for the period - Note 10	_	-	(646,800)	(646,800)
30 June 2017 (Unaudited)	250,000,000	1,830,561	34,595,059	286,425,620

#### 1. CORPORATE INFORMATION

Tamweel AlOula Company (the "Company") is a Saudi closed joint stock company established under the Regulations for Companies in the Kingdom of Saudi Arabia. The Company is registered in Dammam under commercial registration number 2050055043 dated 15 Ramadan, 1436 corresponding to 2 July 2015 and operating under company license number 39/A Sh/201512 dated 21/02/1437H corresponding to 3 December 2015 issued by Saudi Arabian Monetary Agency ("SAMA").

The principal activities of the Company are capital lease, financing lease and operating lease.

The Company's registered office is located in Dammam at the following address:

Tamweel AlOula Company

Al Khobar Dammam Highway Al Kifah Tower P.O. Box 7355, Dammam 31462 Kingdom of Saudi Arabia

In accordance with the By-laws of the Company, the Company acquired the operations, related assets and liabilities of Tamweel for Trading and installments, a branch of Al Kifah Trading Company (a shareholder), as at 2 July 2015. The details of net assets acquired are as follows:

	Amount
Cash and cash equivalents	16,866,415
Net investment in finance leases	463,387,079
Allowance for lease losses	(8,892,725)
Advances, prepayments and other receivables	3,069,010
Property and equipment, net	3,045,610
Intangible assets, net	45,189
Pre – organization expenses	2,362,716
Capital work in progress	3,112,500
Total assets	482,995,794
Long term loans from related parties	(303,829,810)
Accounts payable	(36,284,233)
Accrued expenses and other liabilities	(4,743,372)
Employees' end of service benefits	(1,105,110)
Total liabilities	(345,962,525)
Net assets transferred	137,033,269

Cash consideration paid by the Company is equal to the book value of net assets transferred which approximate the fair market value.

Furthermore, in October 2015, the Company has disposed certain financial assets (investment in finance lease) to Al Kifah Trading Company (a shareholder), amounted to SR 66.8 million. Lease receivables and related unearned lease finance income transferred were amounted to SR 71.5 million and SR 4.7 million, respectively. (Refer to note 3.3).

Management has notified SAMA about transactions in order to obtain a no-objection letter as required by implementing regulations of the finance companies control law.

TAMWEEL ALOULA COMPANY
(CLOSED JOINT STOCK COMPANY)
NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS
FOR THE THREE AND NINE MONTHS PERIOD ENDED 30 JUNE 2017
(Expressed in Saudi Riyals)

#### 2. SIGNIFICANT ACCOUNTING POLICIES, ESTIMATES AND BASIS OF PREPARATIONS

Significant accounting policies applied in the preparation of these interim condensed financial statements are set out below. These policies are consistently applied for all periods presented.

#### 2.1 Statement of compliance

During 2017, SAMA issued a Circular no. 381000074519 dated 11 April 2017 and subsequent amendments through certain clarifications relating to the accounting for Zakat. The impact of these amendments is that the Zakat are to be accrued on a quarterly basis and recognized in interim condensed statement of changes in shareholders' equity with a corresponding liability recognized in the interim condensed statement of financial position.

Applying the above framework, the interim condensed financial statements of the Company have been prepared using IAS 34 that is endorsed in the Kingdom of Saudi Arabia and SAMA guidance for the accounting of Zakat.

Until 2016, the financial statements of the Company were prepared in accordance with International Financial Reporting Standards (IFRS). Accordingly, these interim condensed financial statements are not intended to be a presentation in conformity with the accounting standards generally accepted in the Kingdom of Saudi Arabia, as issued by the Saudi Organization for Certified Public Accountants (SOCPA). This change in framework resulted in a change in accounting policy for Zakat (as disclosed in note 2.3).

#### 2.2 Basis of measurement

The Company has prepared these interim condensed financial statements under the historical cost convention on the accrual basis of accounting.

#### 2.3 Accounting policies

The accounting policies used in the preparation of these interim condensed financial statements are consistent with those followed in the preparation of the Company's annual financial statements for the period from 2 July 2015 to 30 September 2016 and have been consistently applied for all periods presented, except for change in accounting policy mentioned below.

During the period, the Company changed its accounting policy relating to the presentation of zakat provisions which were previously presented in statement of profit or loss. In line with changes in accounting policy referred to in note 2.1 zakat provisions are directly charged to statement of changes in shareholders' equity.

The change in accounting policy resulted in increase in profit for the three months period ended 30 June 2016 by SR 0.172 million and for the period from 2 July 2015 to 30 June 2016 by SR 0.689 million (30 September 2016: 0.862 million). Had there been no change in the accounting policy the profit for the current three months period ended 30 June 2017 would have been lower by SR 0.216 million and nine months period ended 30 June 2017 by SR 0.647 million. This change does not have any impact on financial position or equity of the Company, therefore no column for restated financial year ended 30 September 2016 has been presented.

All the other significant accounting policies are consistent with the latest audited year ended financial statements.

#### 3. <u>NET INVESTMENT IN FINANCE LEASES</u>

The state of the s		
· ·	30 June 2017 (Unaudited)	30 September 2016 (Audited)
Lease receivables	305,487,800	344,866,816
Residual value	62,181,747	71,510,464
Gross investment in finance leases	367,669,547	
Unearned lease finance income		416,377,280
Net investment in finance leases	(74,076,383)	(89,235,740)
Provision for lease losses	293,593,164	327,141,540
Provision for lease losses	(13,123,354)	(13,123,354)
	280,469,810	314,018,186
Current maturity	(127,345,671)	(120,929,741)
	153,124,139	193,088,445
3.1 The movement in the provision for lease losses was as	follows: 30 June 2017 (Unaudited)	30 September 2016 (Audited)
Balance at the beginning of the period	13,123,354	8,892,725
Allowance for the period		4,230,629
	13,123,354	13,123,354
3.2 The aging on lease past due - but not impaired:		
	30 June 2017	30 September 2016
	(Unaudited)	(Audited)
From 1 day to 30 days	22,888	4,210,843
From 31 days to 90 days	5,331,992	3,869,735
Total	5,354,880	8,080,578

**3.3** The Company has disposed certain financial assets (investment in finance leases) as at 1st October 2015 to Al Kifah Trading Company (a shareholder), amounting to SR 66.8 million. Lease receivables and related unearned lease finance income transferred were amounted to SR 71.5 million and SR 4.7 million, respectively.

The management has notified SAMA about transactions in order to obtain a no-objection letter as required by Implementing Regulations of the Finance Companies Control law.

**3.4** The contractual rights and the titles of certain assets subject to the finance leases arrangements are under the name of Al Kifah Trading Company (a shareholder) amounting to SR 173 million and SR 254 million of investment in finance leases as at 30 June 2017 and 30 September 2016 respectively. The shareholder has waived rights over these assets and confirmed that the risks and rewards pertaining to the assets have been transferred to the Company.

#### 4. SHARE CAPITAL

The pattern of shareholding as of 30 June 2017 and 30 September 2016 is as follows:

	Percentage of ownership	Number of Shares	Amount SR
Al Kifah Holding Company	80	20,000,000	200,000,000
International Developers Company	5	1,250,000	12,500,000
Al Kifah for Building Materials Company	5	1,250,000	12,500,000
Al Kifah Trading Company	5	1,250,000	12,500,000
Al Kifah for Constructions Company	5	1,250,000	12,500,000
	100	25,000,000	250,000,000

#### 5. SPECIAL COMMISSION EXPENSES AND BANK CHARGES

	For the three months ended 30 June 2017 (Unaudited)	For the three months ended 30 June 2016 (Unaudited)
Special commission expense on long term loans from shareholders Bank charges	43,971 61,496 105,467	401,205 103,018 504,223

#### 6. BASIC AND DILUTED EARNINGS PER SHARE

The basic and diluted earnings per share is calculated by dividing the profit for the period attributable to the shareholders by weighted average number of shares at the end of the period.

#### 7. SEGMENT REPORTING

A segment is a distinguishable component that is engaged in providing leases (a business segment), which is subject to risks and rewards that are different from those of other segments.

The Company essentially monitors its business as a single business segment and accordingly it is management's opinion that segment reporting would not be relevant. The Company only operates in the Kingdom of Saudi Arabia.

#### 8. FAIR VALUES OF FINANCIAL ASSETS AND LIABILITIES

When measuring the fair value of an asset or a liability, the Company uses observable market data as far as possible. Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques.

All financial assets and financial liabilities are measured at amortized cost. The carrying amounts of all financial assets and financial liabilities measured at amortized cost approximate their fair values.

#### 9. RELATED PARTY TRANSACTIONS AND BALANCES

In the ordinary course of its business, the Company transacts business with its related parties, which include its parent company (Al Kifah Holding Company), affiliated Companies and other entities in which the principal shareholder has share of interest. Such transactions are dealt with on agreed terms and the terms and conditions of such transactions are approved by the Company's management. Following are the related parties of the Company and the amounts of significant transactions:

	For the nine months ended 30 June 2017 (Unaudited)	For the period from 2 July 2015 to 30 September 2016 (Audited)
Transactions: Al Kifah Holding Company – a shareholder Repayment of loan Loan from shareholder	(29,004,383) 1,912,960	(207,194,928)
Al Kifah for Building Materials – a shareholder Heavy machinery and equipment sales financed by the Company Amount paid against machinery and equipment financed	34,583,540 (48,742,040)	14,158,500
Al Kifah Real Estate Company – a shareholder Annual rent for the Company's head office Rent paid by the Company	850,000 (850,000)	980,416
Al Kifah Contracting Company – a shareholder Amount due against construction of new office Amount paid against construction of new office	33,647 (33,647)	<u>-</u>
Al Kifah Information Technology Company – a shareholder Information technology fee Amount paid against Information technology fee	362,740 (362,740)	-
Al Kifah Advertising Company – a shareholder Advertising expenses Amount paid against advertising expenses	146,188 (128,068)	, <del>,</del>
Al Kifah Training Company – a shareholder Training expenses Amount paid against training expenses	29,122 (29,122)	- -
Al Kifah Trading Company – a shareholder Assets purchased for the purpose of leases Net assets acquired from shareholders Net investments in finance lease transferred to a shareholder Amount paid against assets purchased	14,207,690 - - (14,291,440)	78,110,000 137,033,269 66,885,421 (66,885,421)

#### 9. RELATED PARTY TRANSACTIONS AND BALANCES (Continued)

The above mentioned transactions with related parties resulted in the following balances:

Loan from a shareholder: Al Kifah Holding Company	30 June 2017 (Unaudited) 839,252	30 September 2016 (Audited) 27,930,675
Due to shareholders:	30 June 2017 (Unaudited)	30 September 2016 (Audited)
Al Kifah for Building materials Company	( <b>m</b> ).	14,158,500
Al Kifah Advertising Company	18,120	-
Al Kifah Trading Company		83,750
	18,120	14,242,250

#### 10. ZAKAT MATTERS

Significant components of Zakat base of the Company principally comprise of shareholders' equity at the beginning of the period, adjusted net income and certain other items.

#### **Provision for Zakat**

Provision for Zakat has been made at 2.5% of approximate Zakat base attributable to the Saudi shareholders of the Company.

#### 11. COMPARATIVE FIGURES

The Company obtained commercial registration certificate on 15 Ramadan 1436 corresponding to 2 July 2015, therefore, the comparative information in these interim condensed financial statements is not comparable.

#### 12. BOARD OF DIRECTORS' APPROVAL

These condensed interim financial statements were approved on 24 July 2017 corresponding 1 Dhu Al Qedah 1438H.